

# DEFENCE INDUSTRY OF BOSNIA AND HERZEGOVINA AT IDEF 2025



**Hall 5, Stand 5-C07**



## BINAS JSC

### Who we are



#### BINAS d.d. Bugojno

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binasdd@binas.com.ba  
www.binas.com.ba

#### CONTACT:

Mr. Abaz Mandjuka  
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**PERSONNEL:** 404

### What we do

We have a long history of manufacturing;

- fuzes: mortars, artillery and rocket
- 40 mm ammunition: low velocity, high velocity
- Gun primers, and
- Hand grenades: defensive, offensive and training

Our long standing business tradition, quality and service are reciprocated by trust of our clients.





## IGMAN JSC

### Who we are



#### IGMAN d.d. Konjic

Address: Donje Polje 42  
88400 Konjic  
Bosnia and Herzegovina

T: +387 36 726 276  
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info@igman.co.ba  
www.igman.co.ba

#### CONTACT:

Mr. Haris Trešnjo  
tresnjo.haris@igman.co.ba

#### PERSONNEL: 1300

#### CERTIFICATIONS:

- ISO 9001
- ISO 14001
- ISO 45001
- BISNODE – Platinum Credit-worthiness Rating (AAA)
- LRC BIS - Certificate of Superior Financial Performance
- CompanyWall - Extremely high ability to fulfill financial obligations, minimal credit risk

“IGMAN” d.d. was established on the 6th of March 1950 and is based in Konjic, Bosnia and Herzegovina. “IGMAN’s” production program consists of variety of military and hunting ammunition and calibers (5.56 mm, 7.62 mm, 9x19 mm, 12.7 mm). Since 2024, the company has expanded its product portfolio to include the production of parts for AKM platform rifles with a goal to offer the whole rifle in the future called IK20 in caliber 7.62x39 mm.

Today, “IGMAN” d.d. exports products to more than 50 countries worldwide with the most important customers being Ministries of Defence, Ministries of Interior, Special Forces, Border Police Agencies and many more.

The company owns 16,000 sqm of production and auxiliary facilities.

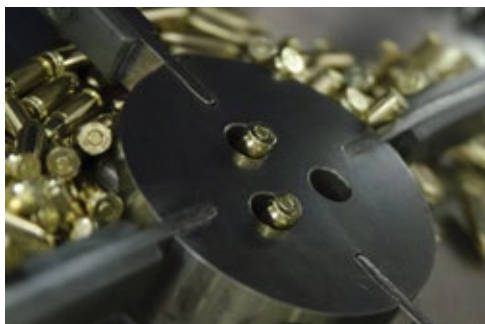
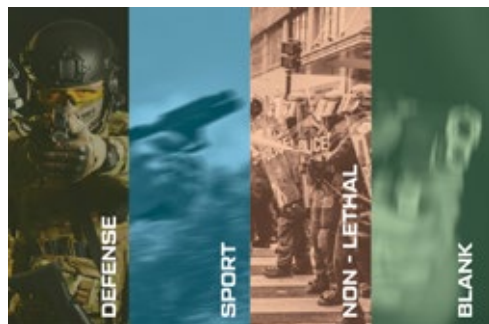
“IGMAN” d.d. has the capability to produce ammunition according to both eastern (Russian) and western (NATO) standards, a rarity among manufacturers worldwide. Special rounds, such as Tracer, Armor-Piercing (AP), Armor-Piercing Incendiary (API), Armor-Piercing Incendiary Tracer (APIT), and Solid are also distinguishing features that set us apart from other companies in this industry.

Ownership Structure: 51% State owned, 49% owned by private investors.

### What we do

Ammunition production based on the following standards:

- MILITARY AMMUNITION (standard, non-standard)
- HUNTING & SPORTS AMMUNITION
- CUSTOM MADE AMMUNITION per customer request is also available,



## POBJEDA TECHNOLOGY JSC



**POBJEDA TECHNOLOGY d.d.**  
**Gorazde**

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brigade bb  
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T: +387 38 241 050  
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info@pobjeda-technology.ba  
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### CONTACT:

Mr. Adnan Cengic  
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**PERSONNEL:** 320

### CERTIFICATIONS:

ISO 9001:2015, C.I.P and  
NATO norms

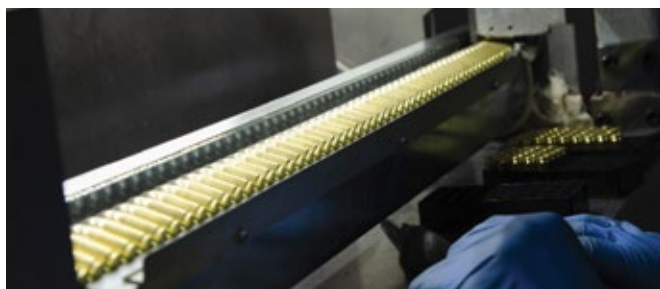
### Who we are

POBJEDA TECHNOLOGY – a recognized name, with a long tradition in manufacturing ammunition. Built over 70 years of experience in research and development – leading to best quality manufacturing and large volume production. We can offer complete solutions for every product field, either independently or in cooperation with other manufacturers.

### What we do

Our production range comprises ammunition for pistols and rifles, tactical and sport rimfire cartridges, non-lethal cartridges, brass and steel case blank cartridges.

- DEFENSE (5,56x45 mm M193, 7,62x39 mm, 9 mm Luger/9 mm Parabellum NATO, .380 AUTO, 9 mm Makarov, 9x21 mm, 7,65 mm Browning, 40 S&W, .45 Auto, .38 Special, .357 Magnum)
- SPORT (.22 WMR, .22 LR)
- NON-LETHAL (.380 ME Gum, 10x22 T, 9 mm R PV, 9 mm PA PV, 9 mm PAK Flashbang)
- BLANK (9 mm PAK, 9 mm RK, 6 mm Flobert K, .22 Long K, 8 mm K, 9x17 mm)





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## PRETIS JSC



### PRETIS d.d Vogosca

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Igmanska bb  
71320 Vogošća  
Bosnia and Herzegovina

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F: +387 33 432 624  
info@pretis.ba  
www.pretis.ba

#### CONTACT:

Mr. Edhem Custovic  
edhem.custovic@pretis.ba

**PERSONNEL:** 500

#### CERTIFICATIONS:

ISO 9001:2015

### Who we are

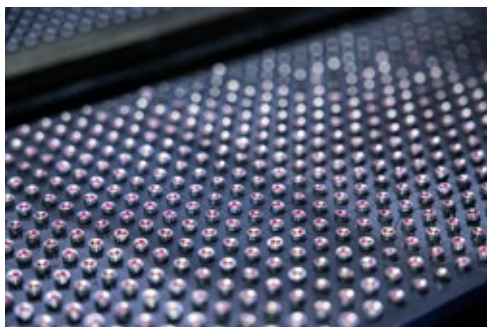
Pretis d.d. Bosnia and Herzegovina was founded as a factory in 1936. During several modernizations, supported by financial investment, Pretis d.d. became one of the leading ammunition factories in Europe. Our production focus is in large caliber ammunition. PRETIS d.d is the company of a long time experience, with technical and technological knowledge where safety and security comes first. With our factory quality standards and following the international requirements we strive to maintain good references in products as well as the production process.

### What we do

Item currently produced in PRETIS are divided into four main groups: 1. Mortar ammunition all types HE, ILL, SMOKE standard and long range (caliber 60 mm, 81 mm, 82 mm and 120 mm) 2. Artillery ammunition all types HE, ILL, SMOKE standard and long range (caliber 105 mm, 122 mm, 130 mm, 152 mm and 155 mm) 3. Tank Ammunition all types HE, HEAT and APFSDS (caliber 125 mm) and 4. Rocket ammunition (caliber 122 mm GRAD, 128 mm PLAMEN, RPG).







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## UNIS GINEX JSC



### UNIS GINEX d.d. Gorazde

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73000 Gorazde  
Bosnia and Herzegovina

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F: +387 38 221 402  
info@unisginex.com  
www.unisginex.com

#### CONTACT:

Mrs. Dzenana Turkovic  
info@unisginex.com

**PERSONNEL:** 850

#### CERTIFICATIONS:

ISO  
9001:2015, 14001:2015, ISO  
45001:2018

### Who we are

UNIS "GINEX"d.d.Gorazde is company for production and trade of chemicals, igniting and initiating means with over 60 years of experience.

We export our products to more than 40 countries all over the world.

### What we do

Our production programme includes:

- Primers for small arms ammunition with non-corrosive and ECO (heavy metal free) priming mixture;
- Primers, duplex and blasting caps, delay elements, electric caps, intended for Fuze assemblies of artillery ammunition;
- Electric squibs, igniters, pyropatrones for pyrotechnic devices.





VANJSKOTRGOVINSKA KOMORA BOSNE I HERCEGOVINE  
СПОЉНОТРГОВИНСКА КОМОРА БОСНЕ И ХЕРЦЕГОВИНЕ  
FOREIGN TRADE CHAMBER OF BOSNIA AND HERZEGOVINA

# FOREIGN TRADE CHAMBER OF BOSNIA AND HERZEGOVINA



## Bosnia and Herzegovina Export Promotion Agency

### Who we are

Foreign Trade Chamber of Bosnia and Herzegovina (FTC B&H) is a non-governmental not-for-profit association functioning to develop and improve economic relations of Bosnia and Herzegovina's economy with abroad. FTC B&H represents interests of its members, corporations and industrial associations before Government and international chambers of commerce and other economic association and organizations. Main goals of the Chamber are to increase of production and exports as well as introduction of European Union and international standard into the country's economic systems.

Bosnia and Herzegovina Export Promotion Agency (BHEPA) is a national agency operating within the Foreign Trade Chamber of Bosnia and Herzegovina. Primary role of BHEPA is to assist all B&H companies to develop and expand export markets by promoting products and capabilities of the country internationally. BHEPA's clients are primarily individual enterprises that want to start, increase or diversify their export business.

### What we do

FTC B&H CAN OFFER YOU: Information on Bosnia & Herzegovina Market; Discovery of the products on offer; Location of the best suppliers; Identification of the production capabilities and contact of companies; Organization of company visits; B2B meetings; Branch associations covering entire territory of Bosnia and Herzegovina; Analysis of specific economic branches including measures for improvement and development of their performances; Presentations at trade fairs and exhibitions, organization of workshops; Foreign trade statistics by countries and by goods; Exporters' directory; Analysis, information and advisory regarding the macroeconomic situation, trends and expectations, business environment, economic legislation, international agreements (CEFTA 2006, SAA, WTO) and other relevant issues; Professional education programs for entrepreneurs; Issuing of TIR Carnets and ATA Carnets; Transport and communication; Publications, leaflets-presentation of the companies; Arbitration court; Services through Enterprise Europe Network-Provision of information on programs and projects of European Union.

#### Address:

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#### Contact:

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**Organized by:**



**VANJSKOTRGOVINSKA KOMORA BOSNE I HERCEGOVINE**  
**СПОЉНОТРГОВИНСКА КОМОРА БОСНЕ И ХЕРЦЕГОВИНЕ**  
**FOREIGN TRADE CHAMBER OF BOSNIA AND HERZEGOVINA**